Connecting the Front Office with the Back Office

FRONT OFFICE:
- Sales People
- Mobile Professionals
- Service Rep's

IP/HTML

WAP/HDML/ WML

BACK OFFICE:
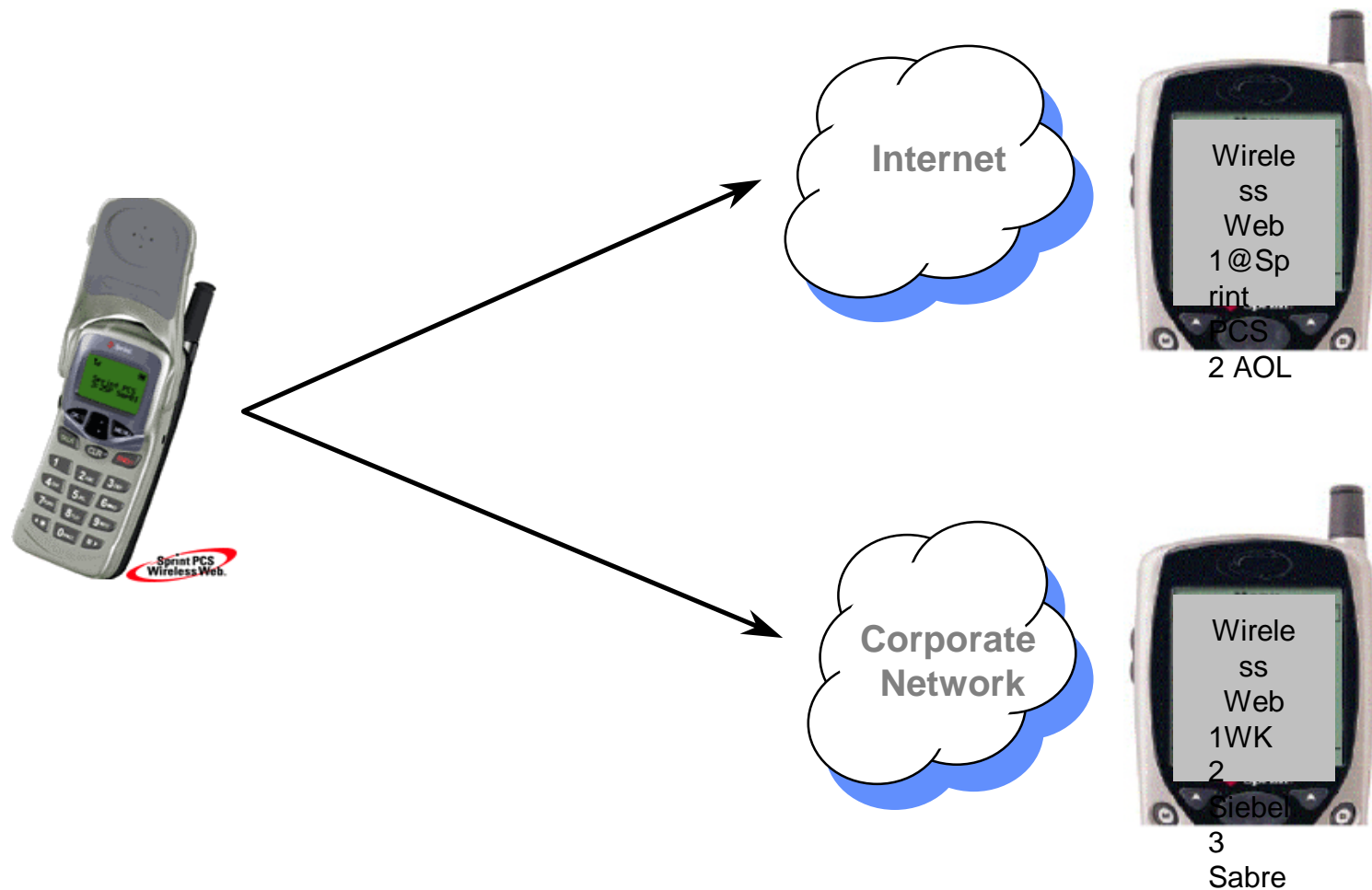- E-Mail, Calendar
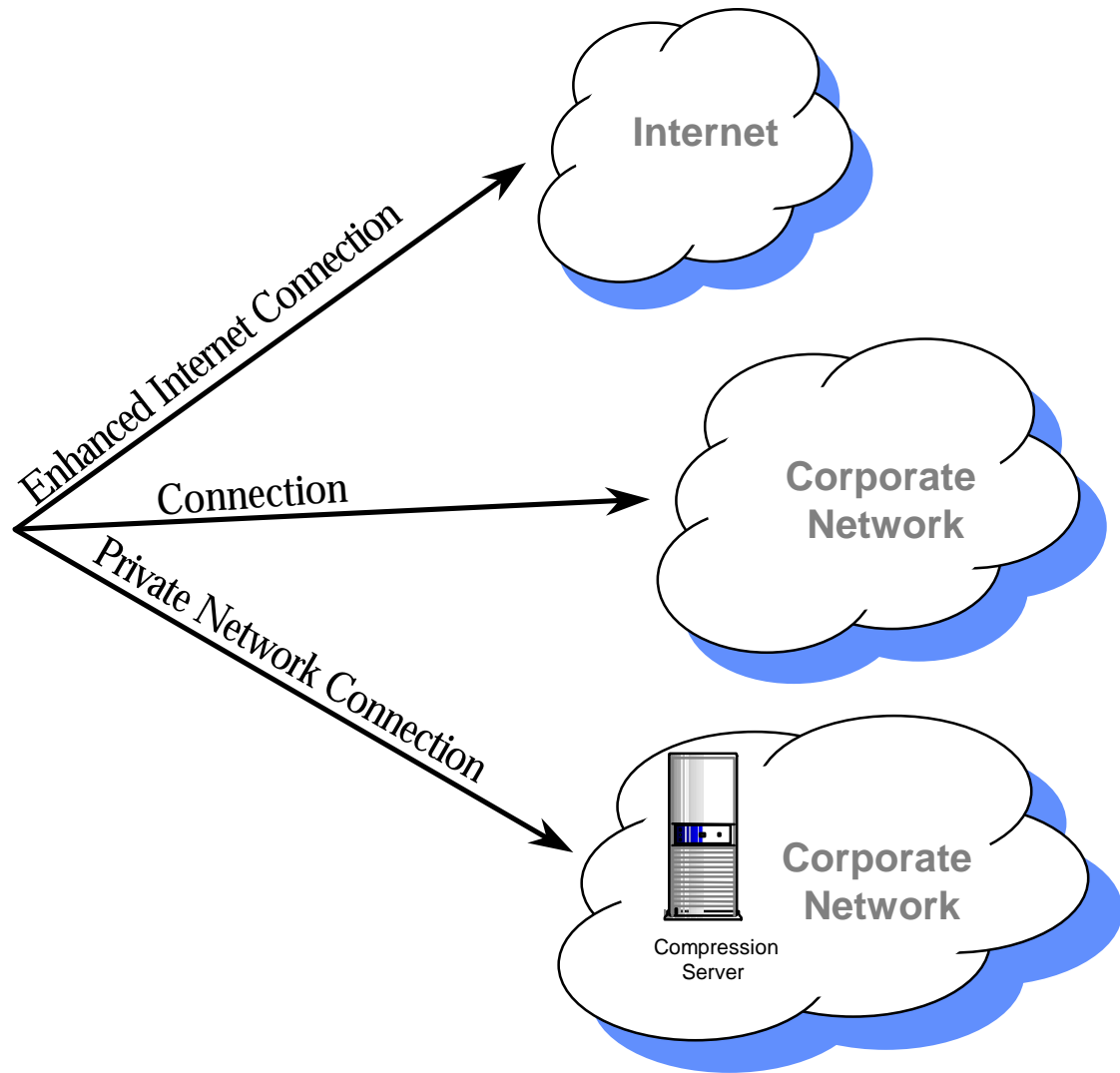- Order status
- SFA/ERP

E-Mail/ PIM

Order Status

SFA/ ERP

Wireless Web Browser Solutions

Internet

Corporate
Network

Wireless Web
1 @Sprint PCS
2 AOL

Wireless Web
1WK
2 Siebel
3 Sabre

Wireless Web Connection Solutions

Internet

Enhanced Internet Connection

Connection

Corporate Network

Private Network Connection

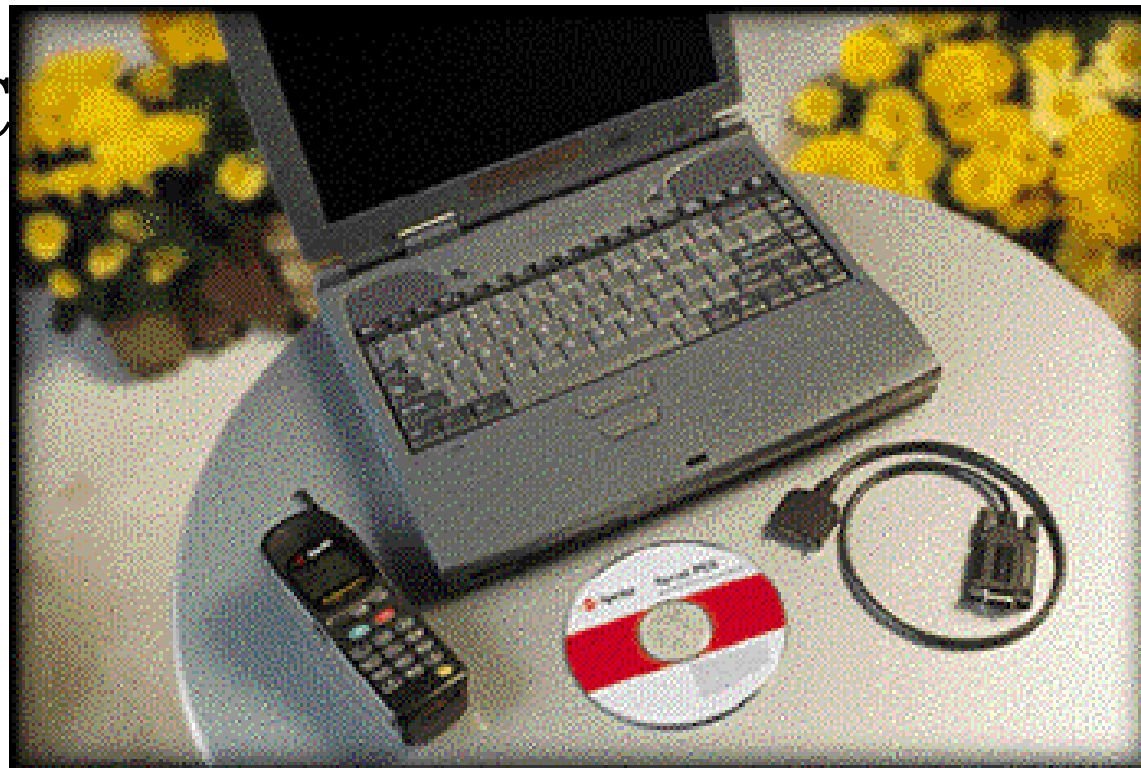Corporate Network

Compression Server

Connection Solutions - Hardware

To use the Connection Solutions, Sprint PCS offers several ways to connect a mobile computing device to our network:

- Connect through the phone:
    - Connection Kit (available today) + Data Dialer 2.0
    - Connection Card Kit + Data Dialer 2.0
    - Data on the Go Kit for Analog Roaming

- Connect with our data only wireless modem
    - Sprint PCS Wireless Web Modem™

C

Connection Card Kit

Connect with a Sprint PCS Wireless Web Modem

Turn your laptop into a wireless computing device.

- A Type II PCMCIA data only device
- Provides wireless connections
- Substitutes for a Sprint PCS phone + data cable
- Includes Watcher software, which serves the same purpose as our Data Dialer product

Speeds will Dramatically Increase

	2000	2001	2002	2003
TDMA	CDPD 19.2 Kbps		EDGE 384 Kbps	WCDMA 2 Mbps
GSM		GPRS 115 Kbps	EDGE 384 Kbps	WCDMA 2 Mbps
CDMA	IS-95A 14.4 Kbps	1XRTT 144 Kbps	HDR 2.4 Mbps	

Source: Merrill Lynch

Sprint.

Sprint PCS®

Transition Procedures

- Needs Assessment with Account Mgr.

- Prescribe Equipment/Services

- Submit Order Through Account Mgr.

- Deliver Equipment/Provide Training

- Recover Old Equipment

Ordering Procedures

- **3 Options**
  - Account Manager
  - Corporate Mini-Site
  - Telesales

- **Account Manager**
  - Steve Hassett-Remote Account Manager

- **Corporate Mini-site**
  - Demo

- **Telesales**
  - Dedicated ordering and advise

Delivery

- **Time Frames**
  - Standard-3 Business Days
  - Emergency-1 Business Day
- **Location Delivery**

Billing

- Detailed Billing (sample bill)
- On-line Access to info

Maintenance

- Standard Warranty
- Equipment Replacement Program

The Choice is Clear

Sprint PCS is the total wireless solution to help you manage the realities of your virtual office today.

One provider

One network

One technology

One discount